



## FLU-v: Broad Spectrum (A, B and Pandemic Strains) Stand-alone Influenza Vaccine Candidate



Results of Phase IIb Field Study of FLU-v (FLU-v003) Now Ready For Phase III Development

FLU-v is being developed by Imutex Ltd, hVIVO's 49% JV with SEEK Group

18 June, 2018

## Disclaimer

The contents of this presentation and the information which you are given at the time of the presentation have not been approved by an authorised person within the meaning of the Financial Services and Markets Act 2000 (the "Act"). Reliance on this presentation for the purpose of engaging in investment activity may expose an individual to a significant risk of losing all of the property or other assets invested. This presentation does not constitute or form part of any offer for sale or subscription or solicitation of any offer to buy or subscribe for any securities in hVIVO plc (the "Company") nor shall it form the basis of or be relied on in connection with any contract or commitment whatsoever. No reliance may be placed for any purpose whatsoever on the information contained in this presentation and/or opinions therein. This presentation is exempt from the general restriction (in section 21 of the Act) on the communication of invitations or inducements to engage in investment activity on the grounds that it is made to: (a) persons who have professional experience in matters relating to investments who fall within Article 19(1) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order"); or (b) high net worth entities and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(1) of the Order (all such persons together being referred to as "relevant persons"). Any person (whether relevant persons or otherwise) are recommended to seek their own independent financial advice from a person authorised for the purposes of the Act before engaging in any investment activity involving the Company's securities.

This presentation does not constitute or form part of any offer or invitation or inducement to sell, issue, purchase or subscribe for (or any solicitation of any offer to purchase or subscribe for) the Company's securities in the UK, US or any other jurisdiction and its distribution, does not form the basis of, and should not be relied on in connection with, any contract or investment decision in relation thereto nor does it constitute a recommendation regarding the Company's securities by the Company or its advisers and agents. Nothing in the presentation shall form the basis of any contract or commitment whatsoever. The distribution of this presentation outside the UK may be restricted by law and therefore persons outside the UK into whose possession this presentation comes should inform themselves about and observe any such restrictions as to the distribution of this presentation. The Company has not registered, and does not intend to register, any securities under the US Securities Act of 1933, as amended or to conduct a public offering of any securities in the US.

This presentation contains "forward-looking" statements, beliefs or opinions, including statements with respect to the business, financial condition, results of operations and plans of the Company. These forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the current beliefs and expectations of the directors of the Company about future events. Recipients should note that past performance is not necessarily an indication of future performance. Forward-looking statements are sometimes identified by the use of forward-looking terminology such as "believes", "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned" or "anticipates" or the negative thereof, other variations thereon or comparable terminology or by discussions of strategy, plans, objectives, goals, future events or intentions. These forward-looking statements may and often do differ materially from actual results.

The significant risks related to the Company's business which could cause the Company's actual results and developments to differ materially from those forward-looking statements are discussed in the Company's Annual Report and other filings. They appear in a number of places throughout this presentation and include statements regarding the intentions, beliefs or current expectations of the directors of the Company with respect to future events and are subject to risks relating to future events and other risks, uncertainties and assumptions relating to the Company's business, concerning, amongst other things, the results of operations, financial condition, prospects, growth and strategies of the Company and the industry in which it operates. The Company will not publicly update or revise any forward-looking statements, either as a result of new information, future events or otherwise.

In considering the performance information contained herein, recipients should bear in mind that past performance is not necessarily indicative of future results, and there can be no assurance unrealised return projections will be met. Certain of the past performance information presented herein may not be representative of all transactions of a given type. Actual events could differ materially from those projected herein and depend on a number of factors, including the success of the Company's development strategies, the successful and timely completion of clinical studies, securing satisfactory licensing agreements for products, the ability of the Company to obtain additional financing for its operations and the market conditions affecting the availability and terms of such finances.

The Company reports under IFRS. Where foreign currency equivalents have been provided for convenience in this presentation, the exchange rates applied are those used in the relevant financial statements from which the figures have been extracted.

## **Today's Presenters**



## Overview

- Opportunity to redefine the flu vaccine market
- Novel first-in-class, broad spectrum, true stand-alone, flu vaccine candidate
- Robust clinical data reported positive results in immunogenicity profile and reduction of symptoms
- Positioned to enter Phase III, with clear disease and symptom-based endpoints identified
- Not dependent upon administration with annual vaccines
  - Administer at any time of year
- Synthetic product, no need for egg or cell based manufacture
- Significant market potential



## Agenda

- I. Introduction
- II. FLU-v 003 Phase IIb Results, Real World Study
- III. Our Vision for FLU-v
- IV. hVIVO Strategy
- V. Q&A





## Introduction

۱.

## hVIVO – Uniquely Positioned Drug Discovery and Product Development Service Experts in Airways Disease

#### **Company Profile**

- Listed in UK on AIM (HVO)
  - Established in 1989 spin out from Queen Mary University, London
- Headquarters, London
  - Quarantine unit opened 2011
  - c. 150 employees
- Blue chip institutional investor base

#### FYE 31-Dec-2017 Financials

- Revenue: £10.9m
- Gross profit: £3.6m (32.7% margin)
- Short term deposits, cash & cash equivalents: £20.3m
- Current Financial Initiatives:
  - Continued focus on cost control
  - Successfully driven operational efficiencies/cost management
  - Leveraging our know-how and service offering to grow and diversify revenue streams

#### Significant Know-how and Proprietary Tools

- Pioneer of human disease models and industry leading clinical development
- Established strong reputation for expertise in providing disease insights and technical execution
- Biological insight developed into proprietary clinical services

#### **Established Global Customers and Collaborations**



## Imutex – Shared Ownership Influenza Asset FLU-v



- April 2016, hVIVO formed Imutex Limited ("Imutex") with the SEEK Group ("SEEK") to develop vaccines against influenza (FLU-V) and universal mosquito-borne diseases (AGS-v)
- Imutex strengthened hVIVO's commercial flu portfolio (FLU-v) and expanded it into the adjacent therapeutic area of mosquito-borne diseases

Anticipate progress of FLU-v programme towards monetisation

## Flu is a Global Issue



#### Pandemic Flu<sup>2</sup>

- Pandemic strain: new to human
- We can't predict when or where the next epidemic or pandemic will begin
- Many challenges exist worldwide that increase the risk that outbreaks will occur and spread rapidly, including:
  - Increased risk of infectious pathogens "spilling over" from animals to humans
  - Development of antimicrobial resistance
  - Spread of infectious diseases through global travel and trade
  - Acts of bioterrorism
  - Weak public health infrastructures

A severe pandemic can result in millions of deaths, and even the most conservative estimates suggest that pandemics reduce global GDP by up to 1%

## Flu Vaccine Market Opportunity



By overcoming a number of key issues with current annual flu vaccines, FLU-v has the potential to address a much larger patient population and therefore has future blockbuster sales potential

<sup>1</sup> https://www.transparencymarketresearch.com/global-vaccine-market.html

<sup>2</sup> https://www.theatlantic.com/business/archive/2015/02/vaccines-are-profitable-so-what/385214/

<sup>3</sup> https://www.prnewswire.com/news-releases/global-influenza-vaccine-markets-2017-2023 <sup>4</sup> Management estimates

## Existing Issues with Current Flu Vaccines



## FLU-v – Broad Spectrum Stand-alone Flu Vaccine Candidate

#### A, B and pandemic strains

An equimolar combination of four individual synthetic polypeptides (20 to 32 aa long) covering conserved immunogenic regions in M1, M2 and NP-A and NP-B





## Differentiated Approach in the Flu Vaccine Market

Proposed Solutions			NIH <sup>1</sup> Schematic of Solutions		
	Advantages	Considerations		Vaccine	Coverage
Booster to Annual	<ul> <li>Vaccine given alongside the annual that boosts the immune response and provides cross protection against strains if the guess is wrong or if they drift slightly during the season</li> </ul>	<ul> <li>Doses limited by annual manufacturing cap</li> <li>No supporting evidence that a boosted immune system can provide broad strain protection</li> <li>Relies on findings from swine flu pandemic</li> </ul>	Strain-spe Subtype- specific Multi-subty	Strain-specific	Current circulating strains
				Subtype- specific	All strains within a single HA subtype (e.g., H1)
• Standalone	<ul> <li>Vaccines given alone, no need for annual</li> </ul>	<ul> <li>Needs to be updated regularly and people re- vaccinated regularly, or may still need to receive the annual vaccine if the strain circulating is different</li> <li>Will not cover a pandemic strain</li> <li>If standalone covers all strains then none of the above issues arise</li> </ul>		Multi-subtype	Multi HA subtype within single group (e.g., H1/H5/H9)
	<ul> <li>HA head/stem or stalk only targets certain groups of flu strains; peptide approach can target A, B or all strains</li> </ul>			Pan-group	Covering all group 1 and 2
			IMUTEX	Universal influenza	All influenza (+/-influenza B)
				vaccine In sp	nutex approach has full- bectrum strain coverage

Imutex has a unique solution with compelling competitive advantage over both vaccination frequency (no more than once every 5 years) and strain coverage (annual, pandemic and A & B in both humans and animals)

# hvivo

## **Robust Patent Portfolio in Place**

**Strategy:** To protect individual polypeptides as well as compositions including them. Patents also cover homologies of the peptides and compositions

- Robust patent portfolio filed in 34 countries
- PCT Application filed in 2007
- 21 patents granted (in US, EU, Eurasia, China and many other countries)
- 13 pending patents (also in US, EU and many other countries)
- Up to 10 year market exclusivity on grant of market authorisation in certain major countries



## Efficient and Scalable Chemical Manufacturing Process

**No constraint on manufacturing capacity** as synthetic process and not biological system allowing all year round manufacturing

- Stable at 5° Celsius for 2 years, no preservatives added
- Finished product mixed with Adjuvant and water for injection
- Freeze drying avoids cold-chain during storage and transport
- Low cost and scalable manufacturing up to kg levels and can be undertaken in multiple plants around the world







### FLU-v 003 Phase IIb Results Real World Study





## FLU-v 003 – Phase IIb Real World Study – Design

A randomised, double-blind, placebo-controlled, real world study in 176 volunteers to evaluate safety, immunogenicity and efficacy of different formulations and dosing regimens S/C in collaboration with UNISEC<sup>1</sup>

Aims						
<u>Confirm the safety and tolerability</u> of different regimens and formulations of FLU-v	Determine the immunogenicity response (T&B cells mediated) to FLU-v vaccination	<u>Determine the efficacy</u> of FLU-v in a Real World setting				

#### Vaccination – 4 groups: Day 0 and 21

Two regimes were tested: Single dose adjuvanted FLU-v (500ug in emulsified adjuvent)

Two doses, given 21 days apart, of un-adjuvanted FLU-v (500ug in aqueous vehicle)

Both regimes had matching placebo



## FLU-v 003 – Phase IIb Real World Study – Results



## Primary Endpoint – T-Cell Mediated Immune Response

Statistically Significant Enhancement of the Number of Responders Positive for IFNg Producing T-Cells



Similar results obtained with TNFa and IL-2 responders

## Secondary Endpoint – B-Cell Mediated Immune Response

Significant increase in key B-Cell mediated protective mechanisms



Day 42 Compared to Day 0
Day 180 Comapred to Day 0

# Consistent Trend in Reduction of Infections and Influenza Symptoms (Number, Severity & Duration) Following Single Dose of FLU-v



hvivo

Safety

Safe & Well Tolerated

Main AE's mild/moderate, some severe at site of injection only

As expected, adjuvant formulation increases number of transient injection site reactions

hVIVO

22









## FLU-v – Excellent Profile

Universal	<ul> <li>Tested across multiple A&amp;B strains anticipate full coverage of all human strains</li> <li>Covers all animal strains – pandemic protection</li> <li>Both immune arms activated – T&amp;B cells</li> </ul>
Vaccination	<ul> <li>Single injection</li> <li>Stand-alone vaccine, not linked to or limited by annual vaccine</li> <li>Long lasting protection</li> <li>Can vaccinate all year round, not limited to annual production</li> </ul>
Manufacturing	<ul> <li>Synthetic process, low cost and efficient</li> <li>Freeze dried, no need for cold-chain storage &amp; transport</li> </ul>
Evidence	<ul> <li>Immune response and clinical efficacy from two phase II studies</li> <li>Real world and viral challenge studies</li> <li>Phase III ready, breakthrough designation potential</li> </ul>

h

## Current Environment Around FLU-v













## hVIVO's Strategic Priorities

Focus on Revenue Growth and Becoming Cash Generative

Continue to progress development of unique fee-for-service partnerships in airways disease



Focus on revenue growth and achieving cash generation



Fund further progression of own/part-owned programmes only through partnering / outlicensing / non-dilutive sources



Continue to improve operational effectiveness through cost management and operational excellence



Progress FLU-v programme towards monetisation using resultant capital to further fund strategic growth of the base business







V.